

The background of the slide features a silhouette of several large cranes against a bright, orange-hued sunset sky. The sun is positioned centrally, creating a strong backlight effect on the crane structures. The cranes are angled upwards from the bottom left towards the top right.

MYCRANE

THE FUTURE OF THE LIFTING SERVICES MARKET — TODAY!

UNITING THE GLOBAL LIFTING COMMUNITY



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A GLOBAL DIGITAL B2B PLATFORM
FOR SEARCH AND SELECTION
OF LIFTING SERVICES
CONTRACTORS

- Marketplace
- Range of additional related services

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OUR SERVICES

- We help Customers to search and select lifting services Contractors
- We offer a Marketplace, for the sale of cranes, spare parts and auxiliaries and rigging equipment, plus career vacancies
- Additional services: selection of cranes, lifting method statements development, design & engineering, transportation of cranes, site surveys, legal support
- Analytics, MYCRANE conference/exhibition, MYCRANE Association of professionals, marketing

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MYCRANE FLEET OF CRANES

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On the MYCRANE service you can order the following types of cranes of the corresponding lifting capacity:

MOBILE CRANES

Lift capacity: **25-750 tons**



With a lattice boom



With telescopic boom

CRAWLER CRANES

Lift capacity: **25-750 tons**



With a lattice boom



With telescopic boom

TOWER CRANES

Lift capacity: **6-40 tons**



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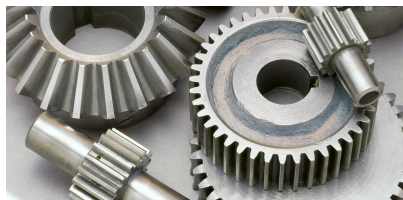
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SALE MARKET PLACE:



- **Cranes**
- **Rigging equipment**
- **Spare parts and auxiliaries**
- **Career vacancies**



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ADDITIONAL SERVICES

- Selection of cranes — we provide services for the cranes selection and the development of mechanization schemes for a construction site
- Development of lifting method statements and Construction organization project (COP) of any complexity
- Engineering & design
- Site and infrastructure surveys
- Transportation of cranes
- Legal support

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**Need an
employee
for the crane
business?**

**FIND THEM ON
MYCRANE!**

CAREER VACANCIES

We propose only highly qualified

PROFESSIONALS

for your business:

● Riggers ● Operators ● Technicians ● Electrical engineers

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FOR CUSTOMERS

■ With MYCRANE, you will only be connected to reliable and proven equipment providers
Registration and quotation requests are offered free of charge

ADVANTAGES OF WORKING WITH MYCRANE

● ONE WINDOW PRINCIPLE

We will take over the whole process of searching of Contractors of lifting services and communicating with them

● SAVE TIME AND COSTS

With MYCRANE, you will get a prompt access to reliable and trusted Contractors on the most favourable terms and conditions

● CONVENIENCE AND TRANSPARENCY

When working with MYCRANE, you will ensure the convenience and transparency procurement process of Contractors for lifting services



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FOR CONTRACTORS

MYCRANE

- **FREE ACCESS TO REQUESTS**

Free registration and access to requests at MYCRANE, providing an additional sales channel without requiring investment in sales and marketing

- **SEARCHING ORDERS IS OUR JOB**

We take care of the search of orders and the entire process of negotiations and interaction with Customers — you save time and costs on marketing and sales

- **DOCUMENTATION FLOW — ONE WINDOW PRINCIPLE**

You do not negotiate the terms and conditions of contracts with Customers and all the accompanying bureaucratic process, the service takes care of it — you save time and money



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HOW TO JOIN MYCRANE

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- **SIGN UP FOR OUR SERVICE**

Sign up using the telephone number and EIN (tax number) of your company.
Download documents for due diligence check and start to work

- **ACCEPT THE TERMS OF THE AGENCY AGREEMENT (THE OFFER) — FOR CONTRACTORS**

Download and sign agency agreement (the offer)

- **ADD CATEGORIES AND CRANES — FOR CONTRACTORS**

Add your cranes in the fleet, select regions where you provide lifting services and start to receive requests

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▶ HOW THE MYCRANE SERVICE WORKS **FOR THE CRANE OWNER**

● REQUEST FOR THE LIFTING SERVICES

You will receive notification about new Request via SMS, email or in your personal account at website

● RESPOND TO THE REQUEST

After reviewing the Request you send in response technical and commercial proposal in the form of the website

● EXECUTION OF THE REQUEST

If the Customer chooses your proposal, you should confirm and execute the Request. Sign all necessary completion documents by the Customers after the end of the services or the reporting period. You upload the scans of all shift reports and acts to your personal account

● PAYMENT

We confirm the scope of executed services with Customer and transfer the money for the past reporting period to you withholding the service commission after getting money from the Customer

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STRATEGY OF THE INTERNATIONAL DEVELOPMENT

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CONNECTING CRANE
INDUSTRY PROFESSIONALS **MYCRANE:**

WE INVITE YOU
to connect with
reliable and honest
professionals
IN THE LIFTING
SERVICES MARKET.

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THANK YOU FOR YOUR TIME!

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